



The Runoff Rendezvous

A Virtual Bay-Wide Stormwater Partner's Retreat



Secrets of the Rich and Famous: Tips on More Effective Restoration Grantsmanship

Runoff Rendezvous Poll Question 1

- How would you best describes where you work these days?
 - State or federal agency
 - Watershed group (non-profit)
 - Other non-profit organization
 - Local government/municipality
 - Environmental consultant
 - Academia
 - Start after noon, finish before dinner
 - Somewhere else (please type in the chatbox)

Runoff Rendezvous Poll Question #2

What best describes how you feel about your restoration grantmanship ?

- I'm swimming in grant money
- I've got a couple grants locked down, but am looking for more options
- I win some and I lose some but am not always sure why
- I do alright but could always be a better grant writer
- Basically dazed and confused
- Other: (please type in the chat box below)

Runoff Rendezvous Poll Question #3

Which of the following have you done in the last three years

- Have not sought funding, but am curious how it works
- Have submitted a few proposals, but mostly whiffed
- I have been asked to be a project partner on provide match for another organization
- I do this a lot, but want to keep up with the latest
- Other (please type in the chat box below)

Goal for our panel today !

- Tips and tricks to improve your chances to get funded to install restoration practices in your community.
- How to develop consistently winning proposals from the gov'mint and private foundations
- Learn what you have been doing right and wrong for all these years.
- Ask the wizards all your burning questions.

Agenda for Today

- Intro and Background
- Recommendations from Panelists
- Panelist and Network Interaction
 - Audience Poll Questions
 - Discussion of Next Steps

Our Distinguished and Wealthy Panel



**Stephanie
Heidbreder
NFWF, when Jakes
away the kids will
play!**



**Kristen Saacke –Blunk
Headwaters, LLC
Simply glam!**



**Normand Goulet
NVRA
On one of his 4 yacht**



**Tom “moneybags”
Schueler
CSN – Nonprofit
“wealth”**

Please Take Our Survey!

Evaluation:

https://www.surveymonkey.com/r/RR_grants

What's Next at the Runoff Rendezvous?

Friday 11AM:

Seeing the Forestry Through the Trees of the Bay Watershed